

TRAXIÓN

LIFE IN MOTION



Corporate Presentation

Member of
**Dow Jones
Sustainability Indices**

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May 2025

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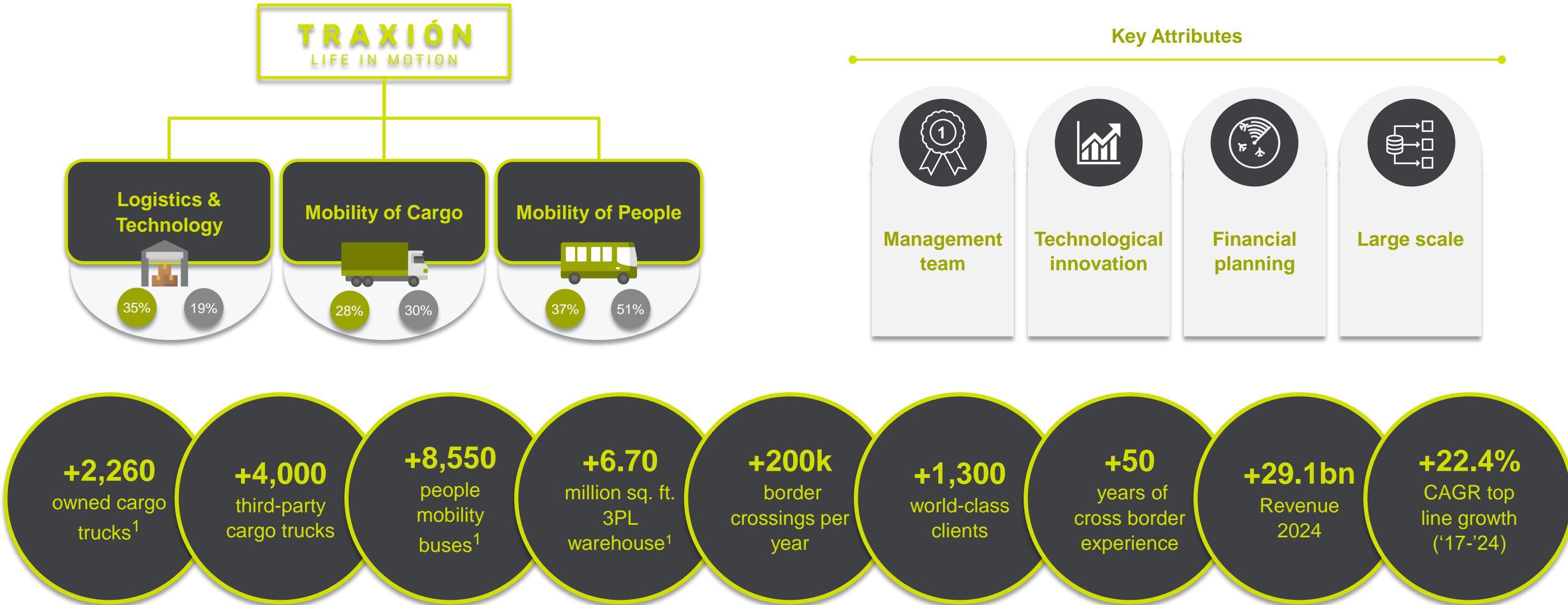
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TRAXION at-a-Glance: the leading one-stop solution for logistics and mobility in Mexico

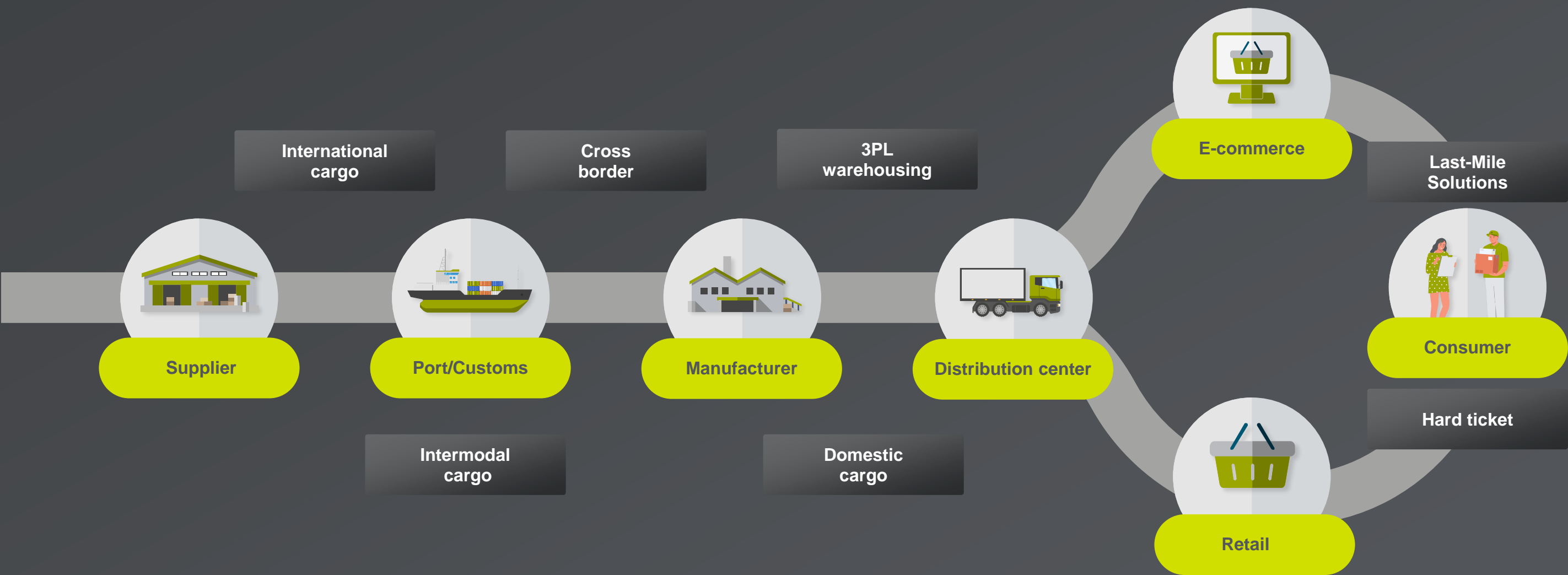


● Share of Revenue (%) as of 1Q25
● Share of Adjusted EBITDA (%) as of 1Q25

¹ Company information as of 1Q25

Tech-enabled, fast-growing and integrated logistics ecosystem offering end-to-end solutions across the supply chain supported by differentiating technology

Supply chain one-stop solution



Logistics & technology overview

CONTRACT LOGISTICS

TRAXIÓN
LOGISTICS

4PL
Supply Chain Management

3PL
+6.7 million sq ft

Intermodal

Last Mile Solutions
B2B



TECH-ENABLED TRANSPORTATION BROKER PLATFORM

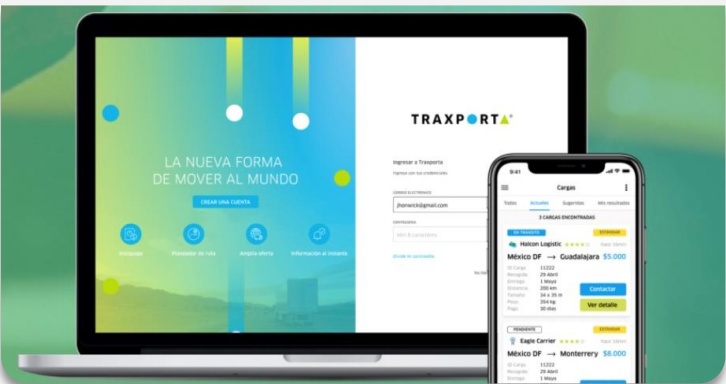
TRAXPORT®

Domestic

Cross-Border

U.S. Destinations

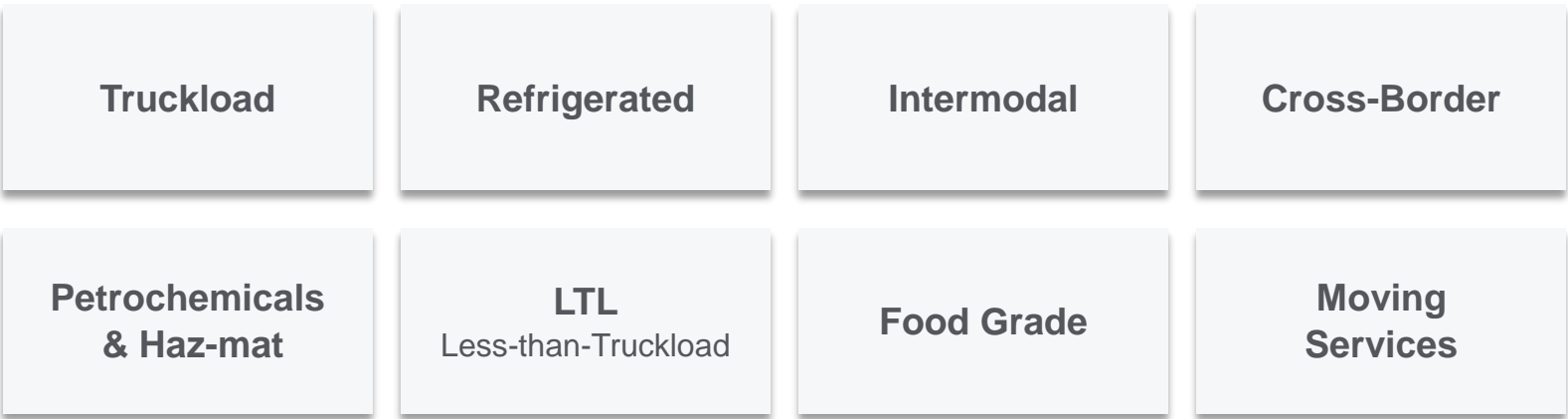
Unique Proprietary
Technology



Unique asset-light business platform

Mobility of cargo overview

WE ARE ONE OF THE MOST COMPLETE SPECIALIZED SERVICE PORTFOLIO IN THE INDUSTRY...



...WITH SUPERIOR EXECUTION CAPABILITIES AND TECHNOLOGY



ONE OF THE LARGEST FLEETS IN MEXICO

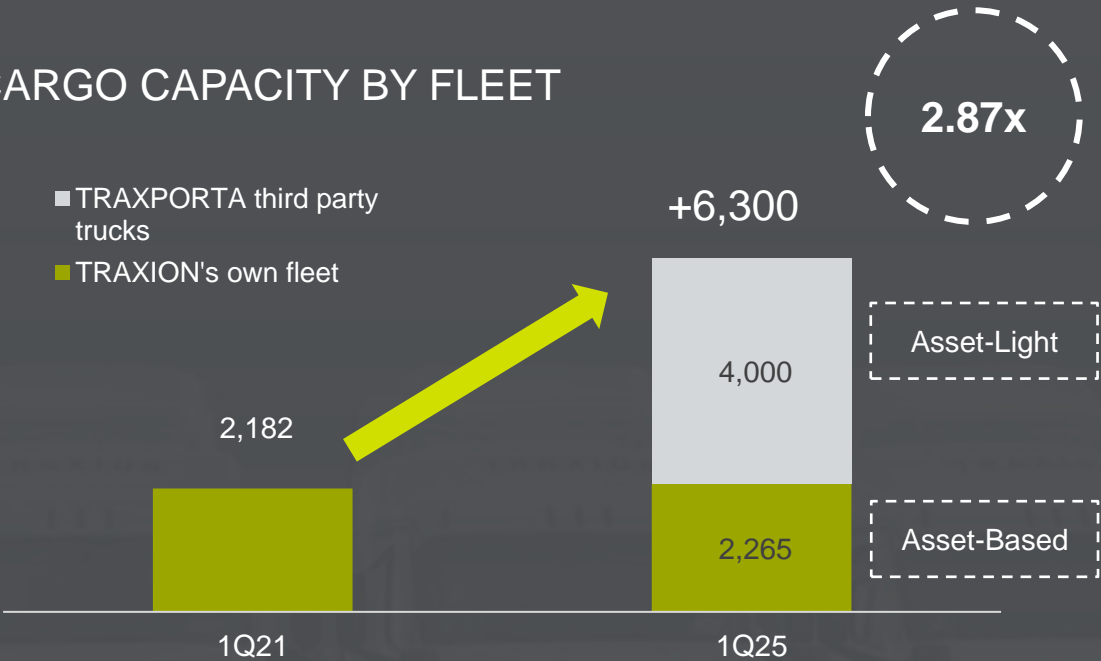
+2,260

owned trucks + third-party fleets operated through

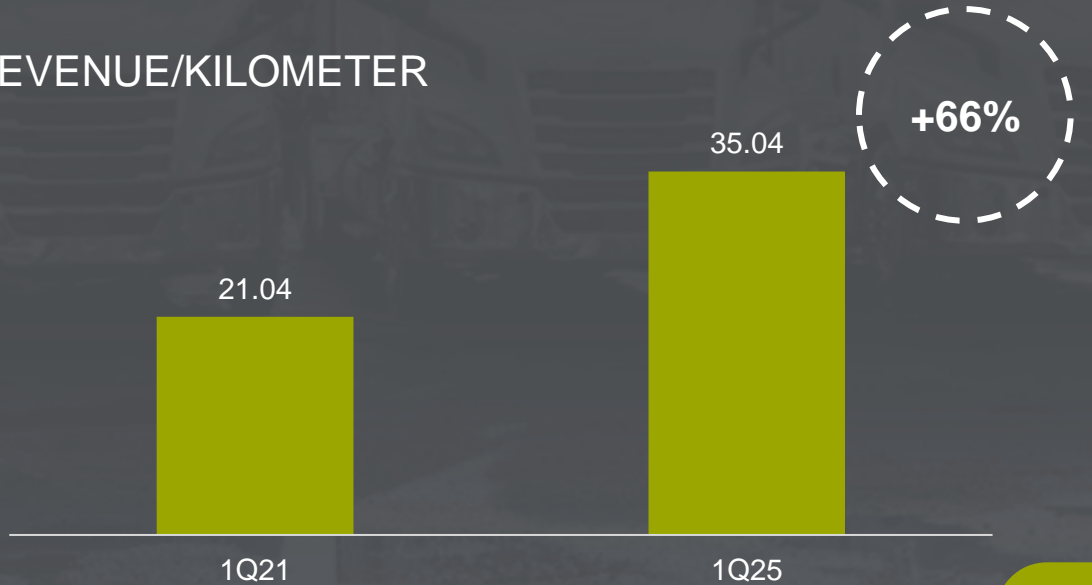
TRAXPORT 

CARGO CAPACITY BY FLEET

■ TRAXPORTA third party trucks
■ TRAXION's own fleet



REVENUE/KILOMETER



Mobility of people overview

Absolute leadership in People mobility with the broadest footprint

EFFICIENT MOBILITY SOLUTIONS FOR LARGE COMPANIES



People transportation services to and from industrial parks, manufacturing hubs, corporates, and resorts



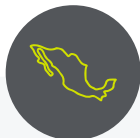
+25 years of experience in the segment



One of the largest fleets in Mexico:
+8,500 units



+1 million people carried daily in 2022 (40,000 trips)



Strong **leadership across Mexico**

COMPETITIVE ADVANTAGES

- Long-term contracts, sticky revenue model, low risk
- Large scale, with a difficult-to-replicate operating platform
- High margins
- Predictable cost and expense structure
- Unique technological features
- Double-digit growth

Key technological features

Unique control platform	24/7 real-time operation monitor	Automated billing dispersion
Advanced telemetric programs	Logistics optimization algorithms	LIPU-Go—user friendly app
Tailor-made controls	Artificial intelligence utilization	Route charting software

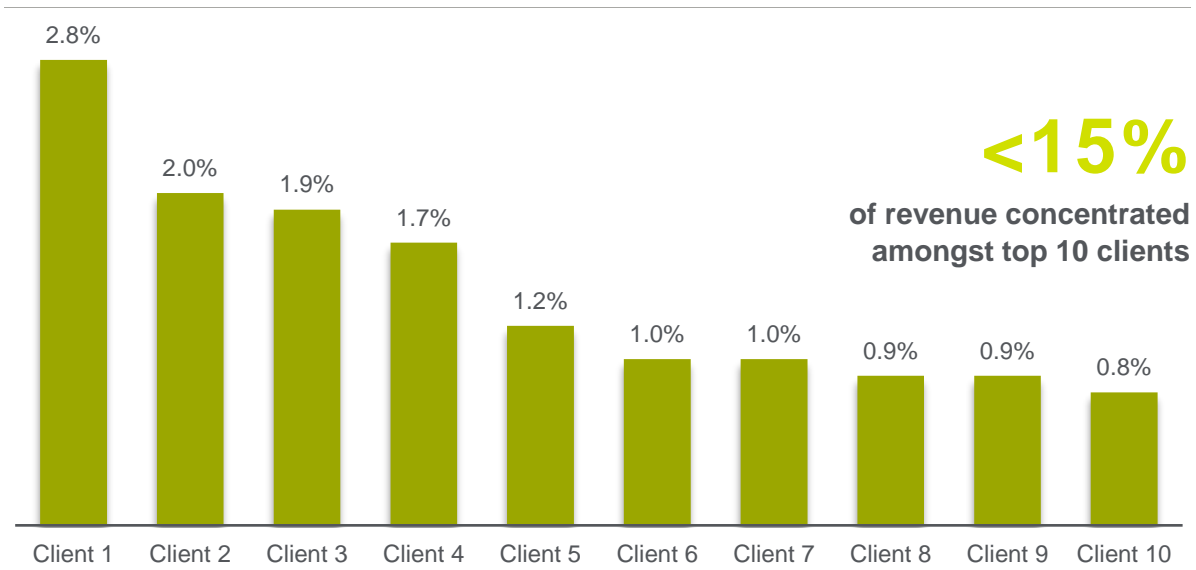
Basic unit economics

- Unit cost: 100K USD
- Unit revenue/year: 100K USD
- EBITDA Margin: ~27%
- Useful lifespan: >15 years
- Residual value: ~25%



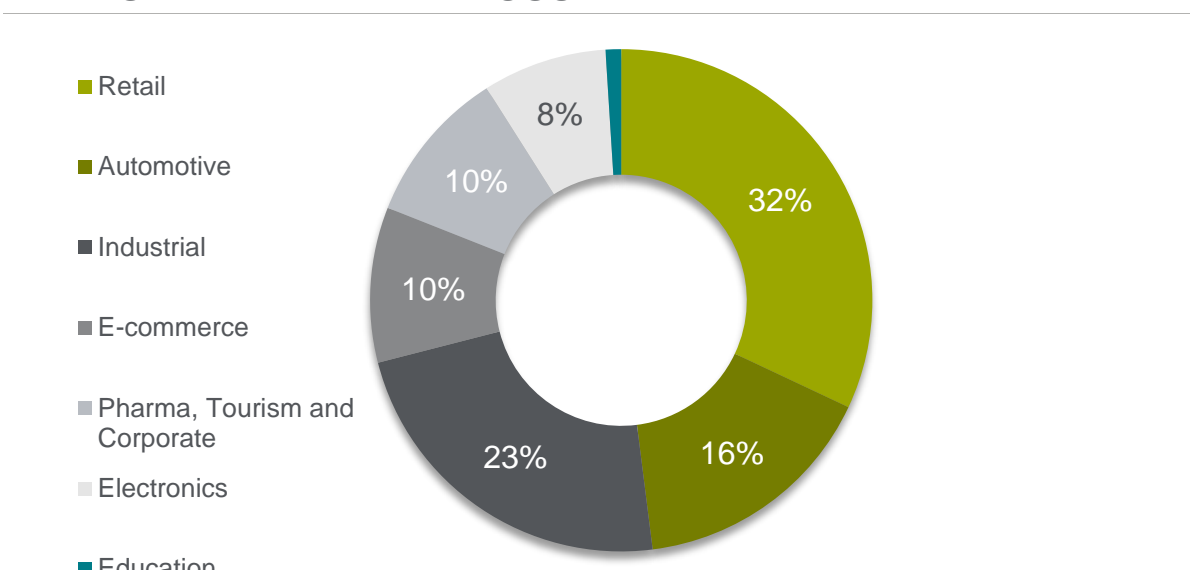
Diversified, broad client base with balanced exposure to the fastest-growing industry sectors that provides resiliency in different economic cycles

DIVERSE CLIENT BASE¹



Clients have a broad exposure to nearshoring trend

DIVERSIFIED MARKET EXPOSURE¹



Revenue is diversified across seven major industries

CONSTANTLY ANALYZING OUR CUSTOMERS' PROFITABILITY TO ALLOCATE RESOURCES TO MOST PROFITABLE RELATIONSHIPS¹

+25 years
average relationships with our largest clients

3-4 years
average life of contracts

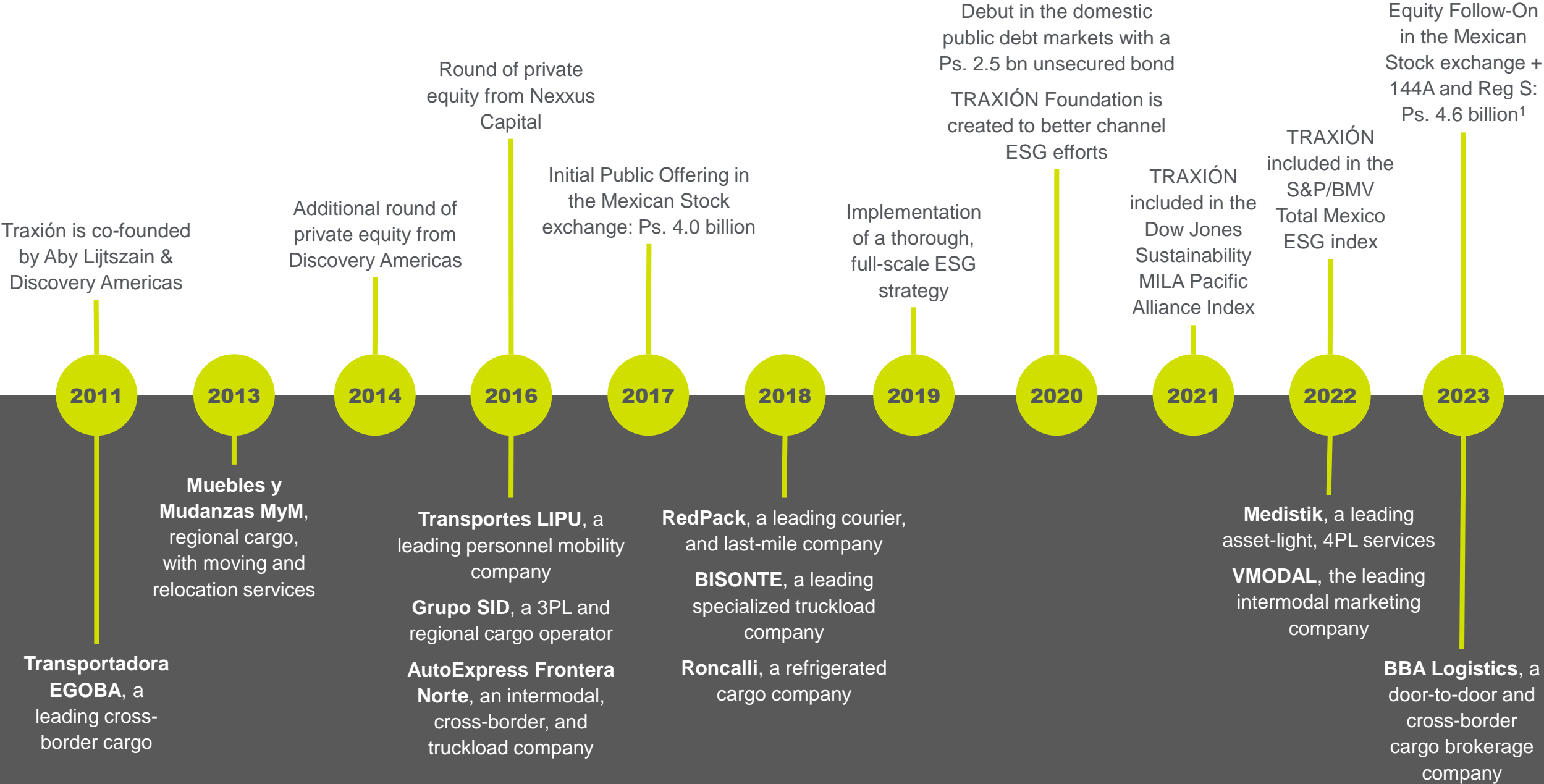
95%
of renewal rates



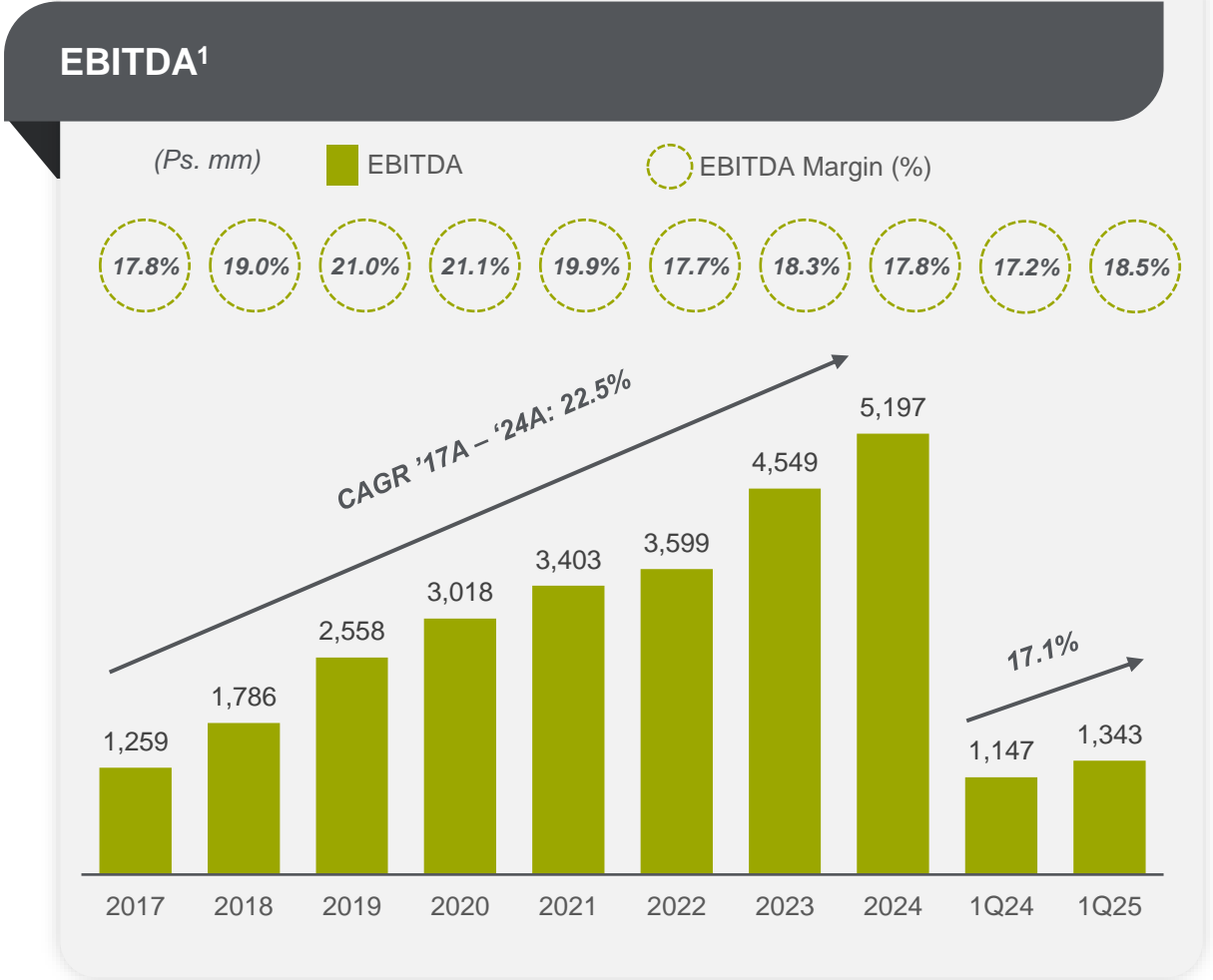
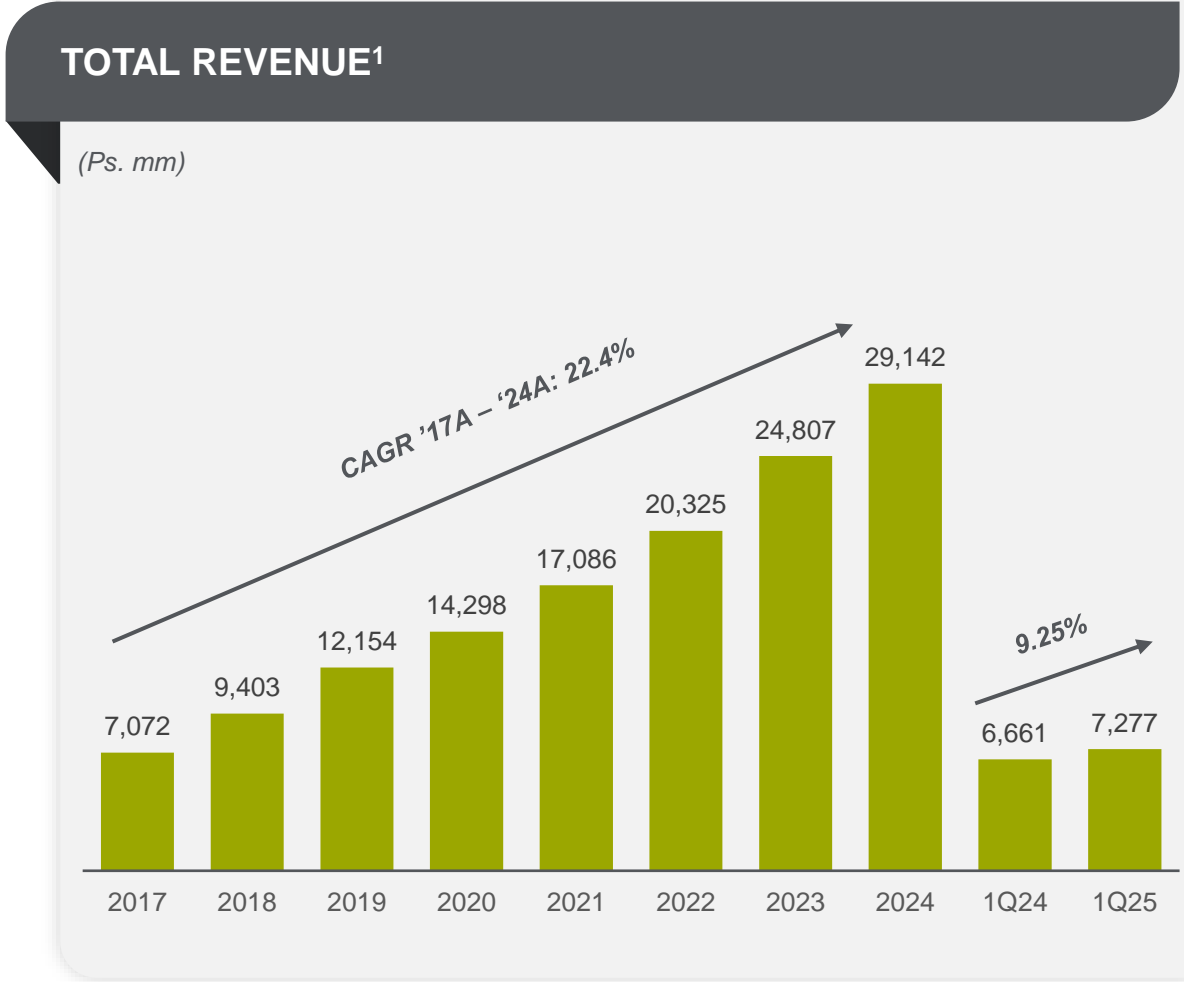
¹ Company information as of 1Q25

Proven track record of organic and inorganic growth

Equity Story



Consolidated financial performance



Debt profile overview

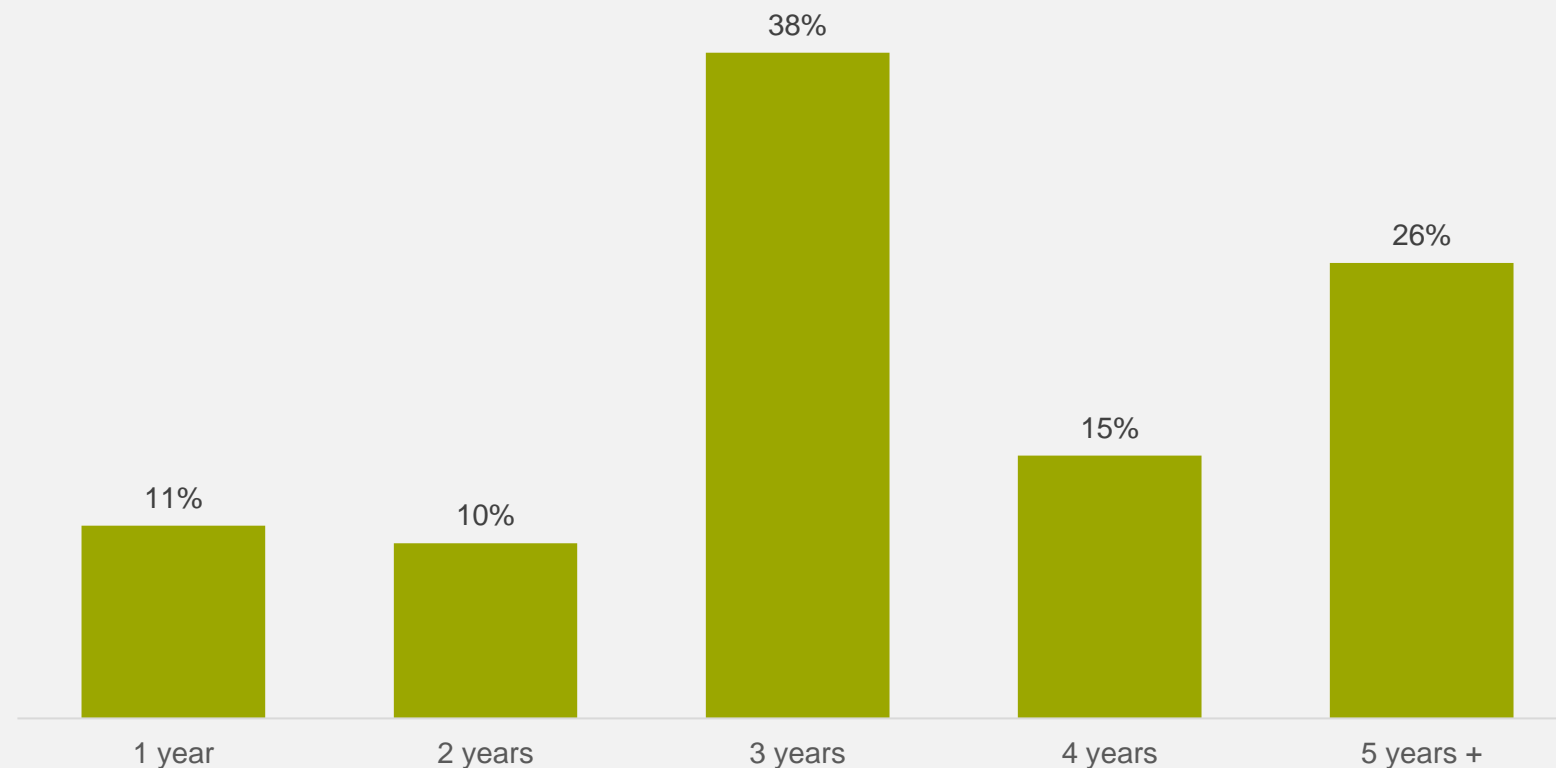
DEBT MATURITY PROFILE¹

(%)

~90% of debt is long-term in nature

100% denominated in **MXN**

Leverage limit
2.5x Net debt / EBITDA



CREDIT RATINGS

FitchRatings

A+ (mex)

PCR | **VERUM**
PACIFIC CREDIT RATING

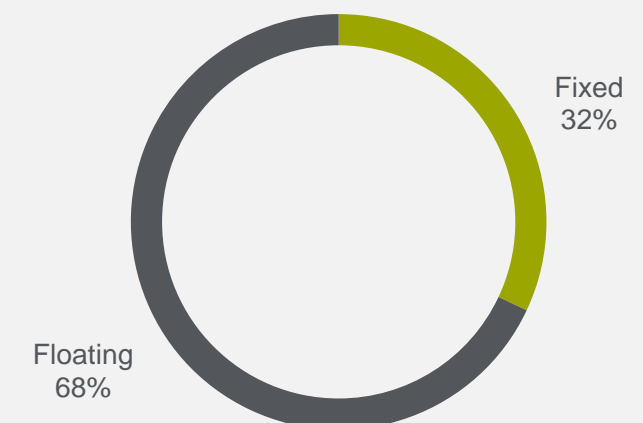
AA/M



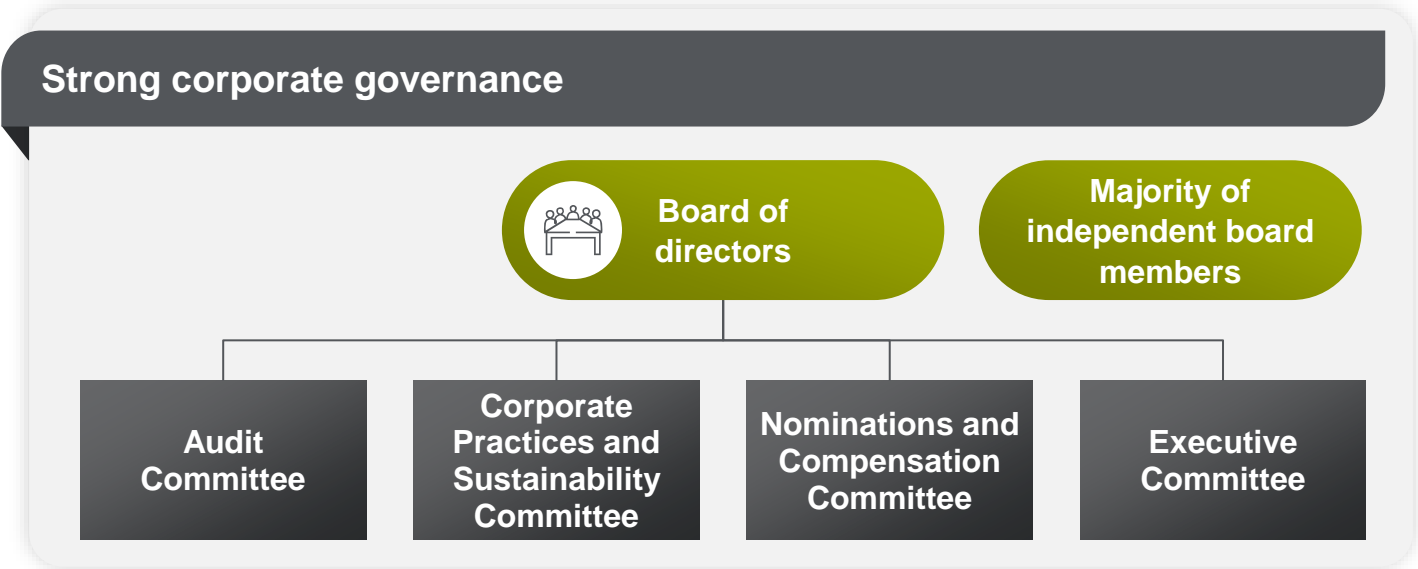
HR AA

INTEREST RATE MIX¹

(%)



Entrepreneurial, experienced and innovative management team with a strong commitment to efficiency and profitability¹



Robust ESG strategy with solid reporting and transparency guidelines in place

- ✓ Corporate governance
- ✓ Experience, vision, strategy
- ✓ Ethics and transparency
- ✓ Risk management

- ✓ Energy efficiency
- ✓ Transition to clean technologies
- ✓ Circular economy models
- ✓ Comprehensive waste management



- ✓ Quality jobs
- ✓ Talent development
- ✓ Diversity and inclusion
- ✓ Communities
- ✓ Long-term value
- ✓ Innovation and technology
- ✓ Process-based operational excellence
- ✓ Excellence in our supply chain
- ✓ Financial discipline

REPORTING FRAMEWORKS AND STANDARDS



RATINGS AND TRANSPARENCY

S&P Global



Corporate Sustainability Assessment; Score: 55
Within the top-10 percentile best assessed companies worldwide



MILA Pacific Alliance Index



S&P/BMV Total Mexico ESG



Ratings¹:
• North America: **AVERAGE**
• Global: **ABOVE MEDIA AVG.**



Silver Medal
2022